







09:00	Velkommen og presentasjon av deltakerne

ARN presenterer planene for Arctic Race 2017

Kommunene presenterer status for arbeidet så langt (ca. 5 min hver)

12:30 Lunsj og løsprat

13:00 Fauske og Alstahaug kommuner presenterer sine erfaringer fra ARN 2016

Innovasjon Norge gir informasjon om sin rolle i Arctic Race 2017

Telenor orienterer om dekning langs løypa

Oppsummering og generelle spørsmål og svar

15:00 Gjennomgang av de viktigste elementene i arrangørkontrakten

16:00 Slutt

09:30

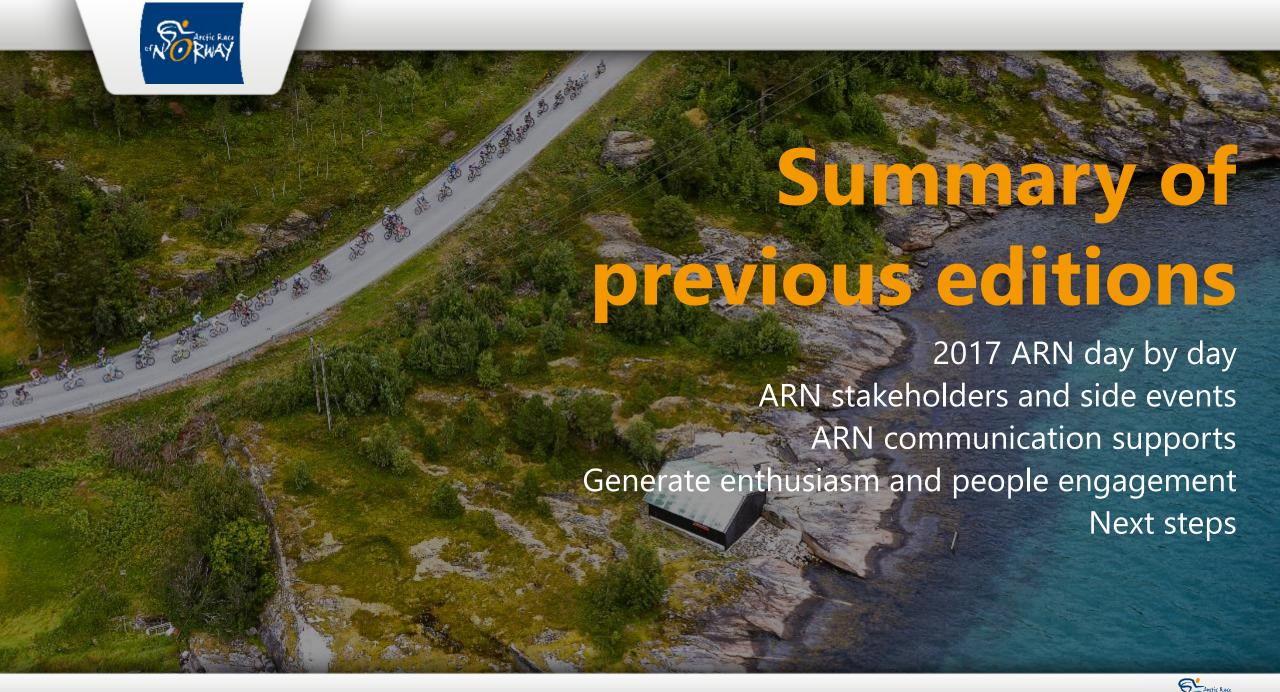
10:30

14:00

14:15

14:45





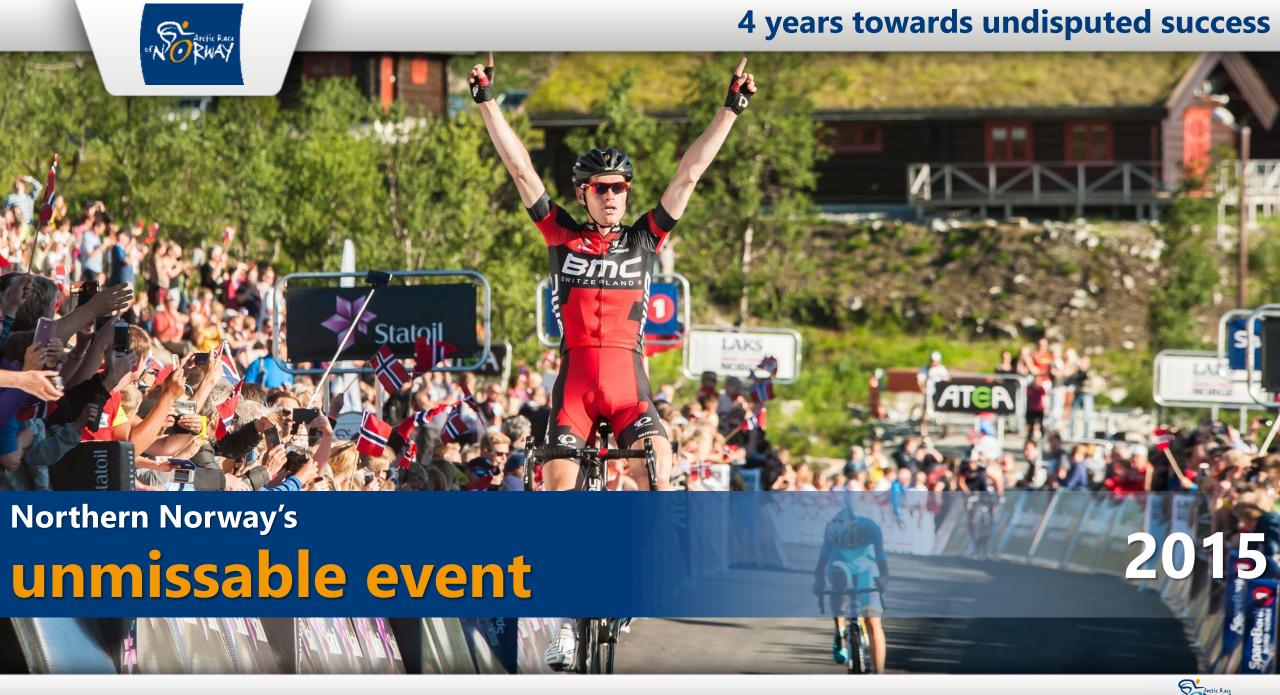


















2016 key achievements



- 14 Tour de France teams
- 11 WorldTeams
- The best ever line-up



A strong popular enthusiasm

- 150,000 spectators along the route
- 60,000 spectators around Bodø circuit on Sunday
- Creative animations along the route (world's longest breakfast table in Bodø)



An exceptional support from the public authorities

- The first event in Norway getting funds from the Government
- High-profile politicians on the race
- A strong support from the Counties and the Municipalities



Meaningful side events

- Growth of the Statoil Arctic Heroes of Tomorrow Race
- 2 ARN Challenges
- 5 SNN Mini Arctic Race in the host cities
- 1 daily Race Village
- A successful Business Conference with high profile speakers
- The first ever ARN Caravan







2016 key achievements





An amazing TV product

- Tour de France-like TV production
- Breathtaking local initiatives showcased on TV



A strong TV performance, despite the Olympics

- 180 countries reached across 25 TV broadcasters
- In Norway (TV2 + TV2 Zebra):
 - 172 000 viewers (vs 142 000 in 2015)
 - 36.5% market share (iso vs 2015)
- On Eurosport 1: +41% reach on live broadcast vs 2015



A strong presence on social media

- The 9th most followed cycling race on Facebook
- More than 1 million video views on the ARN platforms
- More than 65,000 fans cumulated on social media





2016 key achievements





Organization of an international press trip

- Presence of 6 international media including Tourism Magazines and Website

- Major Sports media represented

- Enhanced collaboration with **Innovation Norway** in the preparation of the press trip



A catalyst for Norway

- 2016 media impact on Norwegian media:

• TV coverage value*: **89M NOK** (vs 90M 2015 and 60M in 2014)

Media Stories (TV/Radio only in August)**: 2839 (3155 in 2015)

- 2016 economic impact for Norway***: **92M NOK** (+12,4% vs. 2014)

38M NOK from race organization

54M NOK from spectators



Much more than just a race...





96%

of spectators agree that the ARN contributes to the development of Northern Norway*



+213%

increase in Bufetat's activity (ARN Charity Partner) following 2016 edition

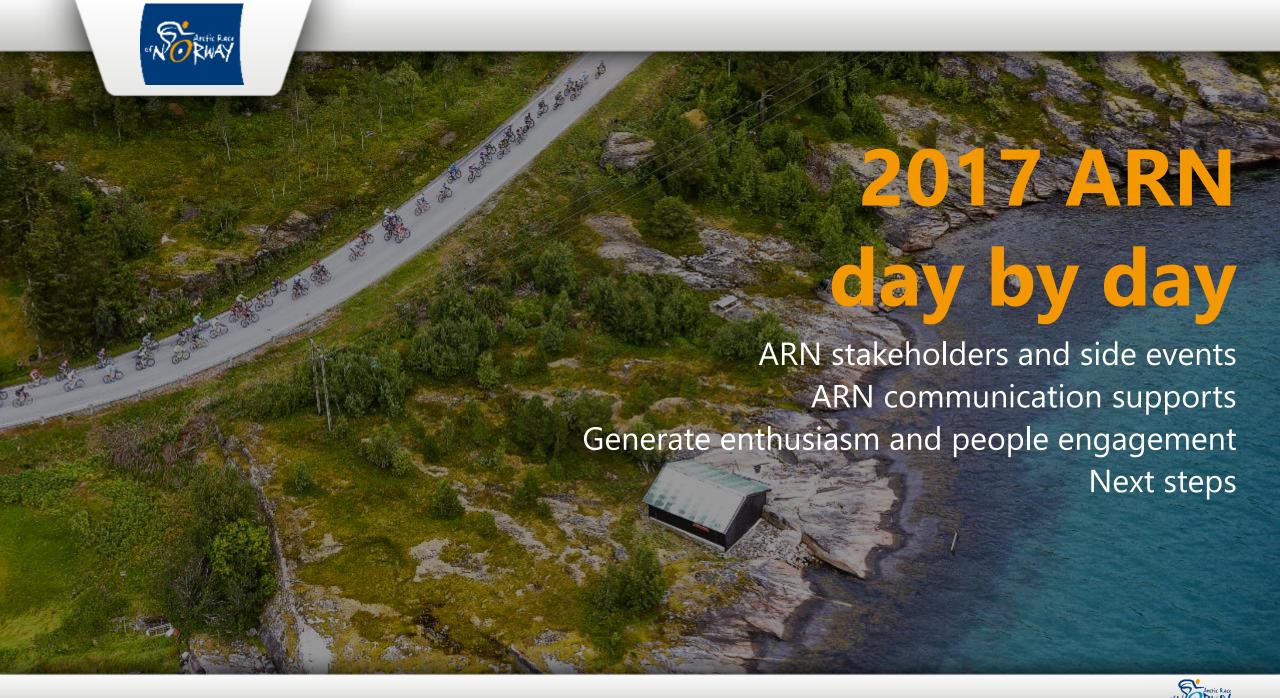


73%

of spectators think the ARN encouraged them to use their bike more frequently*











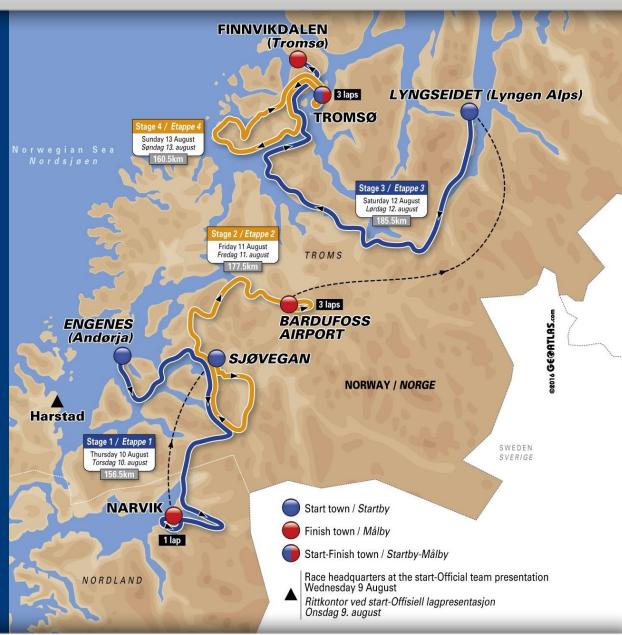
Overview of 2017 edition

10th-13th August 5th edition

4 flat & hilly stages 680 km

The race above the Arctic Circle

#ArcticRace







Overview of 2017 edition

Saturday 6th or Sunday 7th

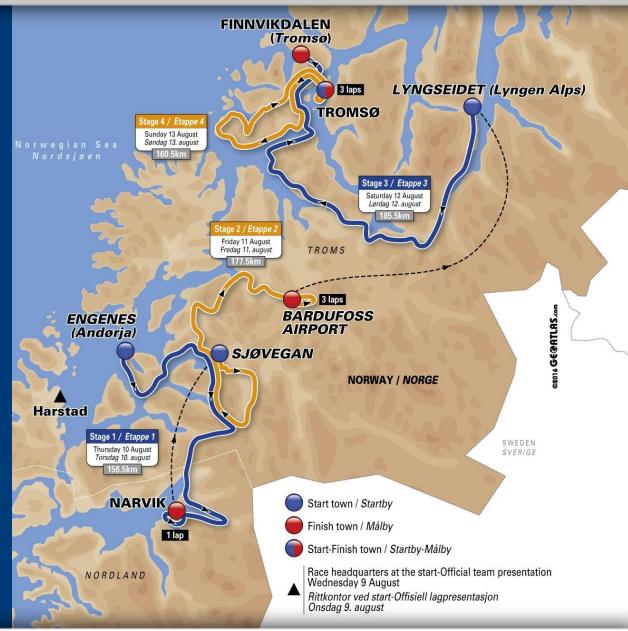
Arrival of first ASO staff in Harstad

Pre-event HQ in Harstad

Tuesday 9th

Arrival of the riders in Harstad









Overview of 2017 edition

Wednesday 9th

Media activity in & around Harstad

ightarrow Organized by ARN Press Officer

Business Conference

→ Organized by IN

Race Headquarters in Harstad

→ From 14h or 14h30 to 17h (**TBC**)

Sports briefing: 17h-18h (**TBC**)

Teams presentation in Harstad

- → Organized by ARN & Harstad
- → Detailed format to be defined

Official dinner

→ Organized by ARN

Hotel in Harstad







Stage 1 – Engenes (Andørja) > Narvik 10/08/2017 – 156.5 km

Stage specificities:

- Short transfer in the morning from Harstad (by ferry)
- Start on the island of Andørja
- Finishing circuit in Narvik, on the same route as in 2015 (1 loop only)

Stage schedule: TBD

TV broadcast: stage fully broadcasted (TBC)

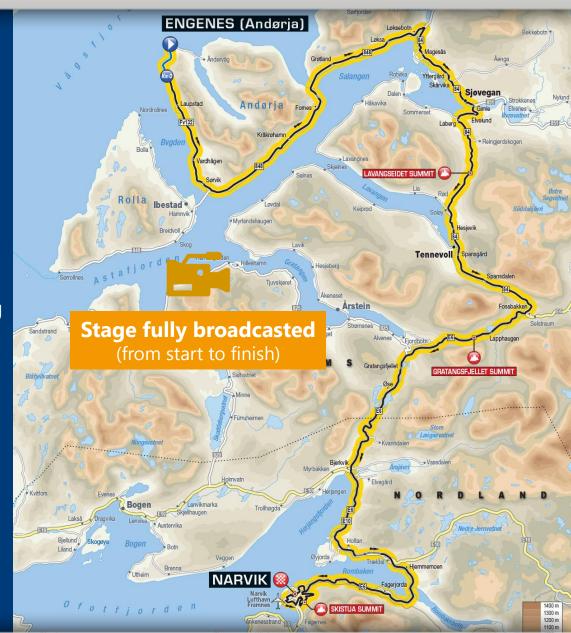
→ Possibility to promote animations and points of interest on TV all along the whole route

Side events: to be confirmed

- Race Village in Tromsø
- SNN Mini Arctic Race in Narvik
- + other partners activations (TBD)

After stage finish:

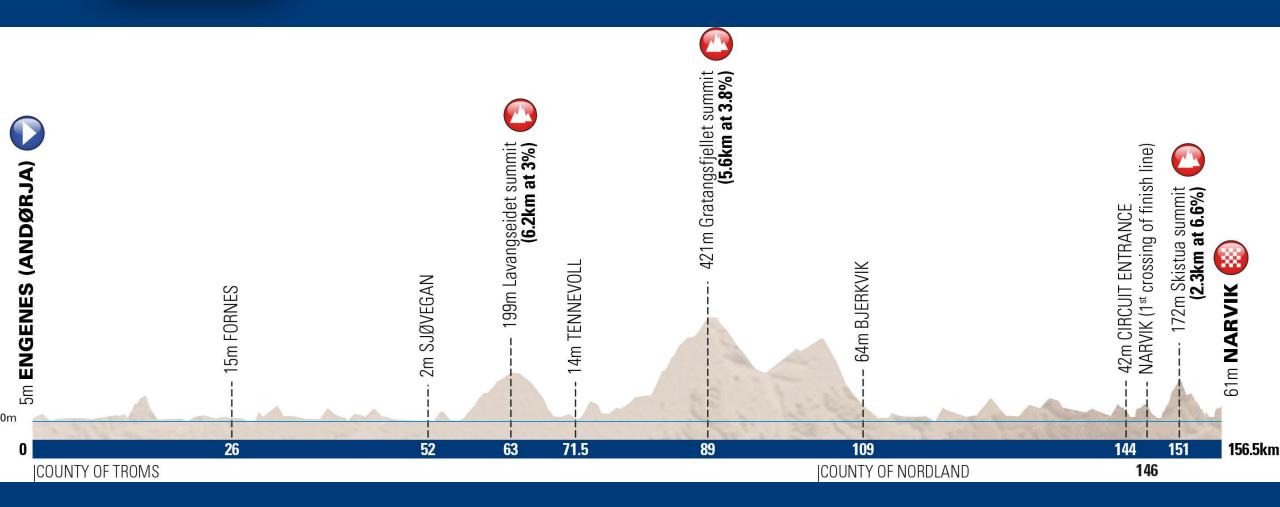
Hotel in Narvik (1 night)







Stage 1 – Engenes (Andørja) > Narvik 10/08/2017 – 156.5 km







Stage 2 - Sjøvegan > Bardufoss Airport 11/08/2017 - 177.5 km

Stage specificities:

- Road transfer in the morning from Narvik to the start area
- Two crossings of the start line (starting loop of 66.5 km)
- Expected sprint finish on Bardufoss airport runway (3 circuit laps)
- Spectacular animations and air shows planned for this stage finish

Stage schedule: potential early finish (TBC)

TV broadcast: last 2 hours (TBC)

→ Need to plan animations accordingly

Side events: to be confirmed

- Race Village in Tromsø
- SNN Mini Arctic Race in Bardufoss Airport
- + other partners activations (TBD)

After stage finish:

Transfer to and accommodation in **Tromsø**







Stage 2 – Sjøvegan > Bardufoss Airport 11/08/2017 – 177.5 km







Stage 3 – Lyngseidet (Lyngen Alps) > Finnvikdalen (Tromsø) – 185.5 km

Stage specificities:

- Transfer in the morning from Tromsø to the start area
- Start at the feet of the "Lyngen Alps"
- Finnvikdalen finish (4km at 5.5%, with section at 8%) ending only one kilometre before the finish

Stage schedule: Potential late finish (around 18h30 – TBD)

TV broadcast: stage fully broadcasted (TBC)

→ Possibility to promote animations and points of interest on TV all along the whole route

Side events: to be confirmed

- Race Village in Tromsø
- SNN Mini Arctic Race in Lyngseidet
- ARN Challenge from Tromsø to Finnvikdalen
- + other partners activations (TBD)

After stage finish:

Short transfer back to **Tromsø** (same accommodation as the night before)







Stage 3 - Lyngseidet (Lyngen Alps) > Finnvikdalen (Tromsø) - 185.5 km







Stage 4 – Tromsø > Tromsø 13/08/2017 – 160.5 km

Stage specificities:

- Start of the stage around the island of Kvaløya, like in 2014
- Finishing circuit in Tromsø city centre
- 2 demanding hills (1.2km and 1.1km at 7.5%) ridden 7 times in total in the finishing circuit (last 44km of racing)

Stage schedule: TBD

TV broadcast: last 3 hours (TBC)

→ Need to plan animations accordingly

Side events:

- Race Village in Tromsø
- SNN Mini Arctic Race in Tromsø
- Statoil Arctic Heroes of Tomorrow Race
- + other partners activations (TBD)

After stage finish:

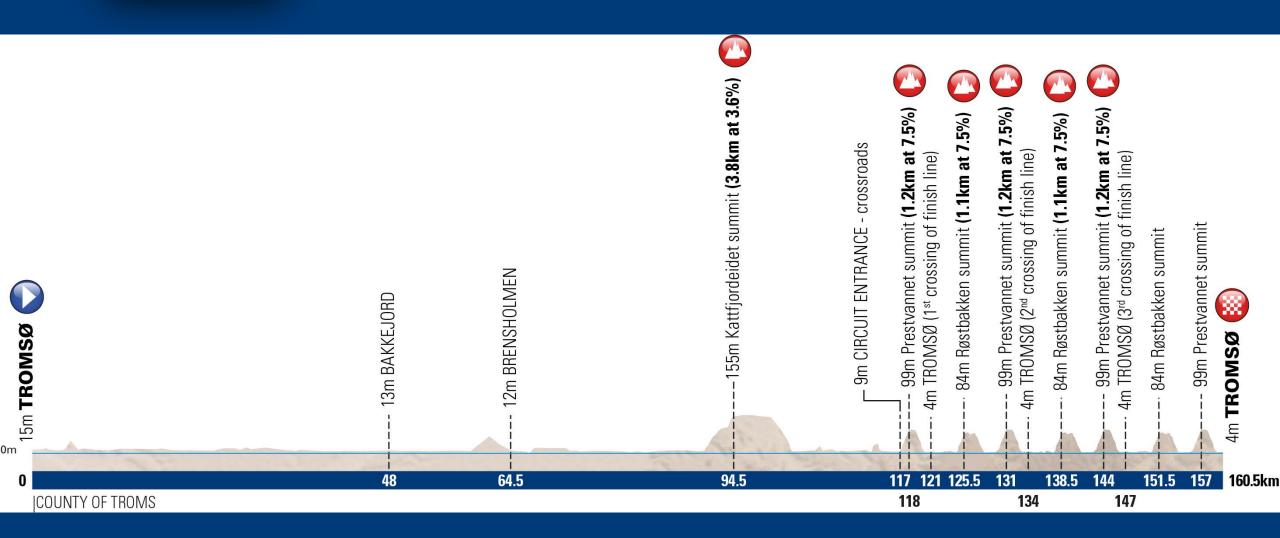
Post-race press conference Closing dinner with all ARN stakeholders



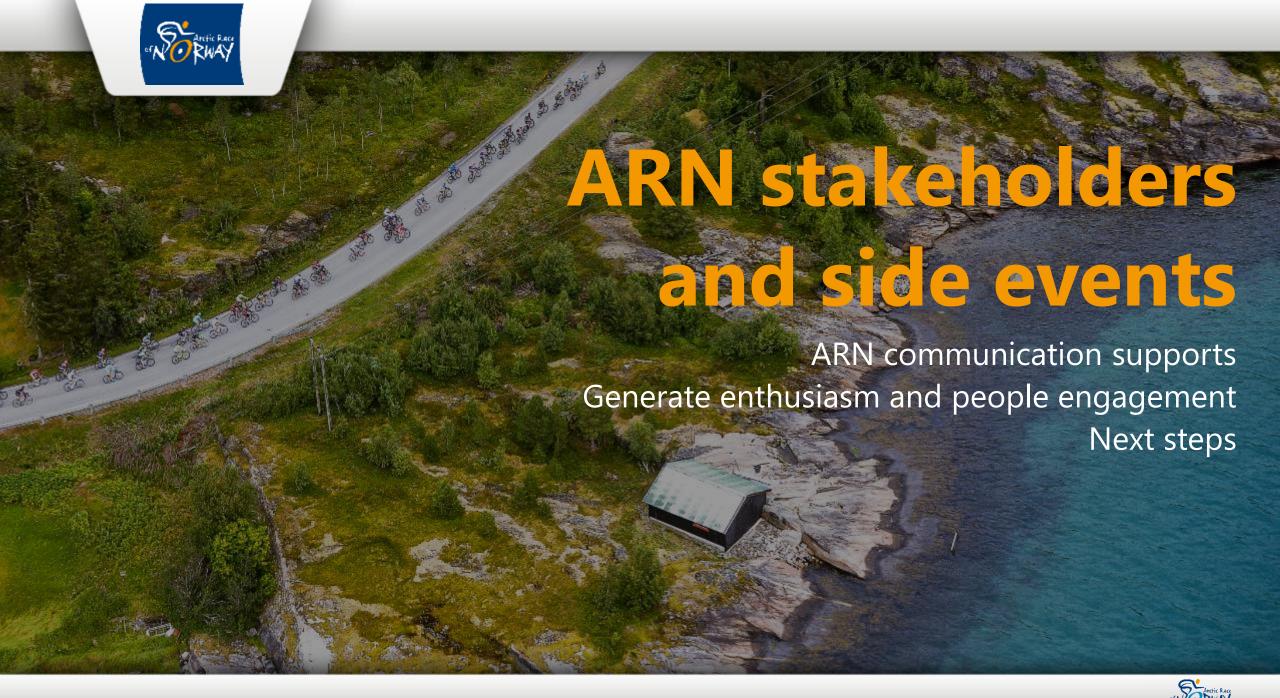




Stage 4 – Tromsø > Tromsø 13/08/2017 – 160.5 km











MAIN PARTNER

OFFICIAL PARTNERS

OFFICIAL FANS

OFFICIAL SUPPLIERS

Institutional Partners



















































Local sponsors - ARN Marketing guidelines



Host Cities and local communities are authorized to organize dedicated events around the ARN, with their own sponsors (public festivals, exhibitions, cultural animations, etc.)

However, these events should strictly respect the following guidelines:

WHAT YOU ARE ALLOWED TO DO

- USE THE ARN COLORS
- USE GENERIC SYMBOLS ASSOCIATED WITH CYCLING

WHAT YOU ARE NOT AUTHORIZED TO DO

- USE THE ARN NAME TO PROMOTE AN EVENT, A SERVICE OR A PRODUCT (DO NOT CALL SOMETHING "ARN OFFICIAL PRODUCT")
- USE THE ARN OFFICIAL LOGO TO PROMOTE THESE EVENTS
- USE THE ARN COMMUNICATION ELEMENTS (POSTER, MAPS...) TO PROMOTE THESE EVENTS







ARN Race Village

Public Village in **Tromsø** (4 or 5 days)

Organized in collaboration with the local host city



Technical specifications sent by ARN to the Host City (required area and structures, electricity, internet access...)

Host Cities are allowed to organise the following booths on the ARN Village:

- → Local food & beverage for sale
- → Local handcraft for sale
- → All kinds of spectators animations (on-stage live concerts, climbing wall, etc.)
- → Important point: all exhibitors should be non-competing with existing ARN sponsors (ex: no bank, hotel chain, etc.)

All requests for local stands on the ARN Village should be sent to and approved by Roger Fagerheim

































ARN Village – ARN partners' stands







ARN Village – ARN partners' stands









ARN Village – Local stands









ARN Caravan

Festive animation for all ARN stakeholders

On the 4 stages, the Caravan leaves the start area 1h30 before the peloton, and crosses the finish line **1h before the riders**

→ Your mission: encourage spectators to be early on the road and enjoy the show!

The convoy also stops on **several locations** throughout the stages

→ Your contribution: identify & communicate us strategic locations where the caravan could stop (places where many spectators are expected)

Each ARN partner (including the Host Cities) is free to join the ARN Caravan with its own car & staff

→ Contact person: Roger Fagerheim (rf@arctic-race.no)





























ARN Challenge

Organized by ARN & **Tromsø** cycling club on **Saturday 12th** 2017 formats (TBC)

- Option 1: (with or without timing)
 - Start in Tromsø
 - Loop around Kvaløya island (same as the pros on Sunday)
 - Finish in Finnvikdalen (same as the pros)
- Option 2:
 - Start in Tromsø
 - Finish straight in Finnvikdalen (same as the pros)
- → Contact person: Roger Fagerheim (rf@arctic-race.no)









SNN Mini Arctic Race

Organized by SpareBank 1 Nord Norge

→ 2017 set up (locations, dates...) to be confirmed

Locations defined by ARN & SNN in collaboration with host city



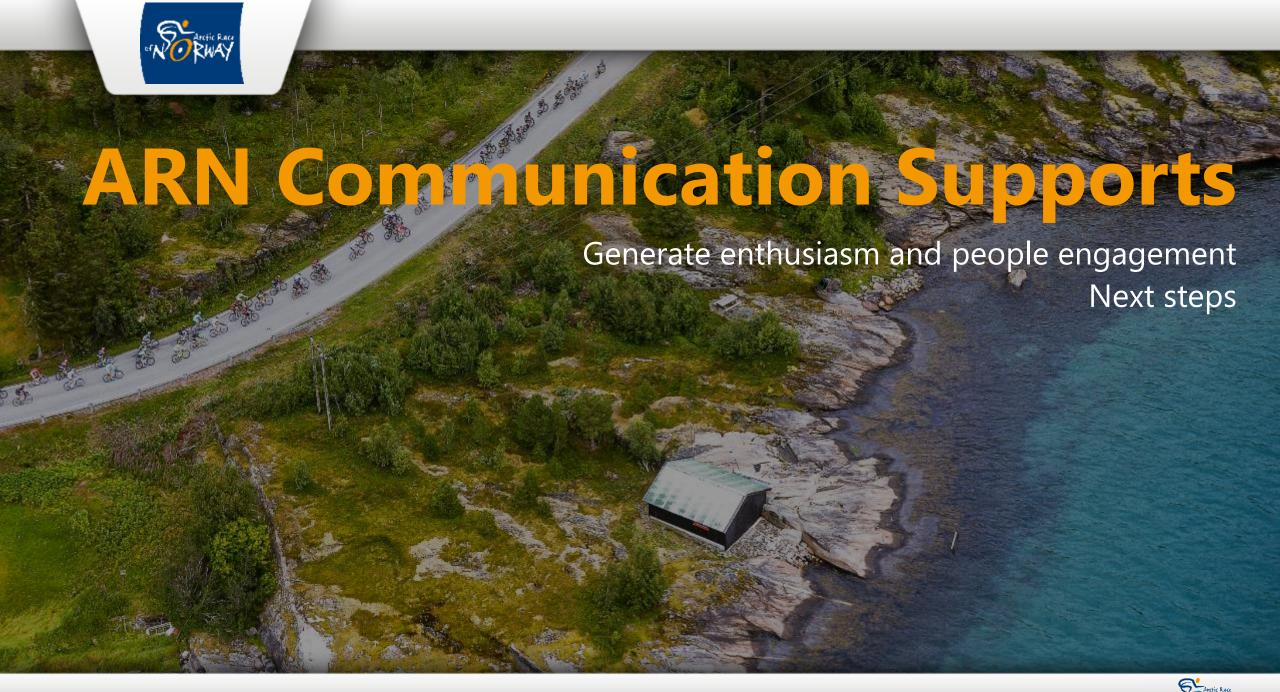
Statoil Arctic Heroes of Tomorrow Race

Organized by Statoil (with NCF)

Men and Women's Junior race before Stage 4 in **Tromsø**→ 2017 setup to be defined





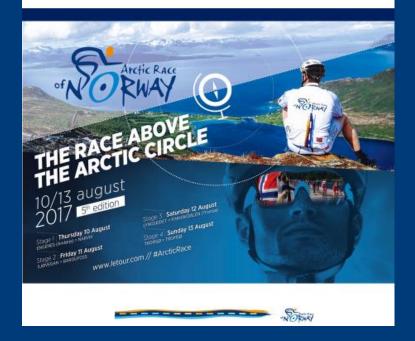








ARCTIC RACE OF NORWAY
10-13 August 2017
HOST CITY GUIDE



Everything to know about the event

Overview of a race day Technical set up of the race Impact for the Host Cities Activations and animations

Riders and staff
Recommodation

Transfer

(if occommodates for from
the start fore)

ARN Williage

(if occommodates for from
the start fore)

Sprint

Climb (DM)

Tend of road closure

Finish Area

Carests Area

ARN Caravan

Race direction
can

Race direction
can

Race in 2 - Press Room

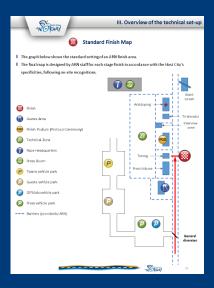
Finish ine

Last Ken arch

Riders and staff

Transfer







Roadshow presentation





A full presentation of the event made by ARN, for the Host Cities to introduce the race to their local stakeholders (internal municipality departments, local businesses, etc.)

What is the Arctic Race of Norway?
Key facts & figures

Overview of 2016 edition Side events

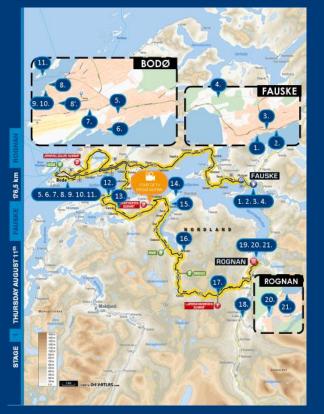
Get online
Generate enthusiasm and
people engagement



ARN Media Book









A document designed for:

- ARN TV Production team (what to film during each of the 4 ARN stages?)
- TV commentators (how to best describe images filmed by ARN TV Production team)
- → Contains detailed information about start/finish cities, local animations and points of interest (monuments, landscapes...)
- → Requires important collaboration between ARN, Innovation Norway, Host Cities & Tourism boards to collect all information





















Local animations & points of interest

Information collected by Host Cities & Tourism Boards and sent to Innovation Norway

All information are collected by ARN
The most relevant ones are added to the Media Book

Media Book created by ARN & Innovation Norway

A template document will be sent to the cities by ARN:

- → Focus on broadcasted part of the race and start cities
- → No more than 5 km from the route

ARN TV broadcasters receive the Media Book

The hotspots in the Media Book might be filmed during live broadcast*







letour.com/ARN

In Norwegian, English and French > 100K unique visitors during the race period





2017 route presentation



1'10
3D video showing the route of the 5th edition

2016 Best Of



7'30 (also exists in short version)
Best of the 2016 ARN

+ other video contents produced later on in 2017:

Route presentation by Thor Hushovd (in May)
Teams presentation (in June)
Official teaser (in June)
Stage summaries (during the race)

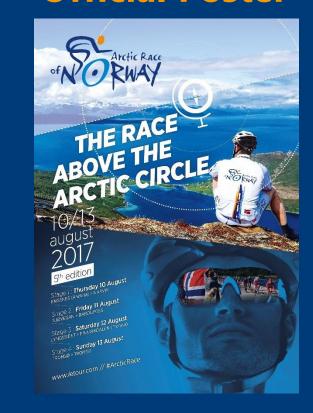
All the ARN videos are posted on our official YouTube and Dailymotion channels







Official Poster



Designed by ARN

Each municipality can order a quantity of posters for local promotion

Official Roadbook

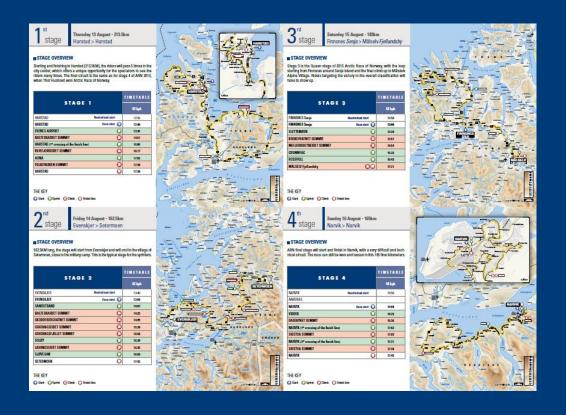


Detailed race information
Includes promotion texts and pictures of each host city

ARN Spectator Guide







A pedagogic document for **ARN spectators**, including:

- General information about the race
- Presentation of the 4 stages

Produced and printed by ARN – Sent by ARN to the cities in July/August for local distribution





ARN press releases





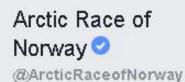
In Norwegian, English and French Sent to international & Norwegian press contacts Possibility to add your contacts to the mailing list

















#ArcticRace

55K fans on Facebook (9th best performance for a cycling race) 7,8K followers on Twitter & 3K on Instagram





Use our resources!







Website



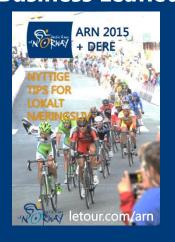
Video contents



Social media



Business Leaflet



Media book



Poster



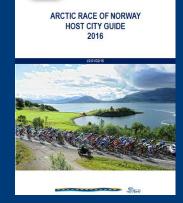
Roadbook



Press kit



Host City Guide



Roadshow presentation



Spectator Guide



Press releases







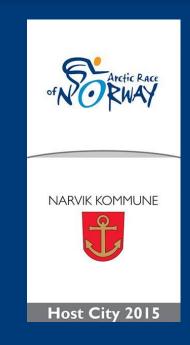
Possibility for the Host Cities to create their own ARN page on social media

Format of the page

- Name of the page:
 - « Arctic Race of Norway Name of the City Host City 2017 »
- Use of **composite logo** as profile picture
 - → Name of the City + « *Host City 2017* » in the grey box

Benefits of having such a page

- Publish contents from official ARN accounts
- Inform local populations about animations and activities in the Host City
- Tell local stories
- Local populations engagement
- Volunteers recruitment
- Etc!















Engage with people & local communities



Be creative



Let us know!



Dedicated flags





Dedicated T-Shirts









Cycling clubs, schools, local businesses, local stores...









Animations through local communities

Cycling clubs, schools, local businesses, local stores...











Example: World's longest breakfast table organized in Bodo (534 m)

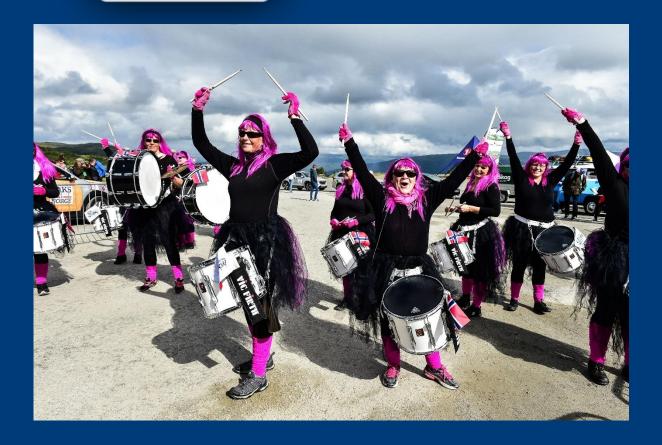






















































Animations along the route











Animations along the route











« Kiss your fish » competition









































Incitate spectators to gather on specific locations













Dress your city with bicycles and ARN colors





Dress your city with bicycles and ARN colors









Dress your city with bicycles and ARN colors

























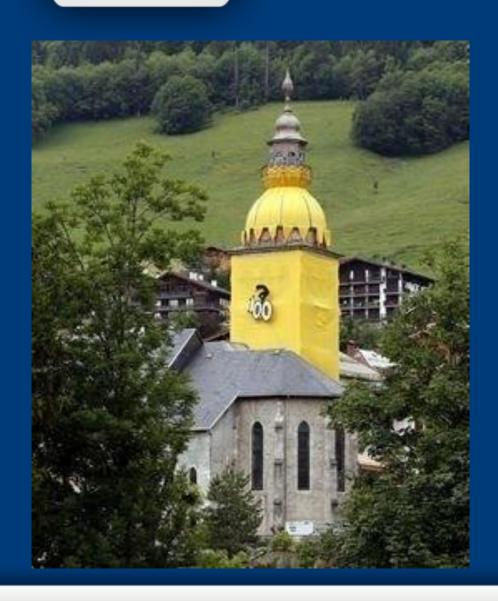






















Tour de Yorkshire examples













Tour de Yorkshire examples











Tour de Yorkshire examples











Tour Down Under examples









Reproduced on ARN last year











Tour Down Under examples







Rugby World Cup example







Engage with people & local communities



Be creative



Let us know!



Specific animations for TV



















Specific animations along the route











Specific animations along the route











Specific animations along the route











Fans along the route











Iconic places & monuments







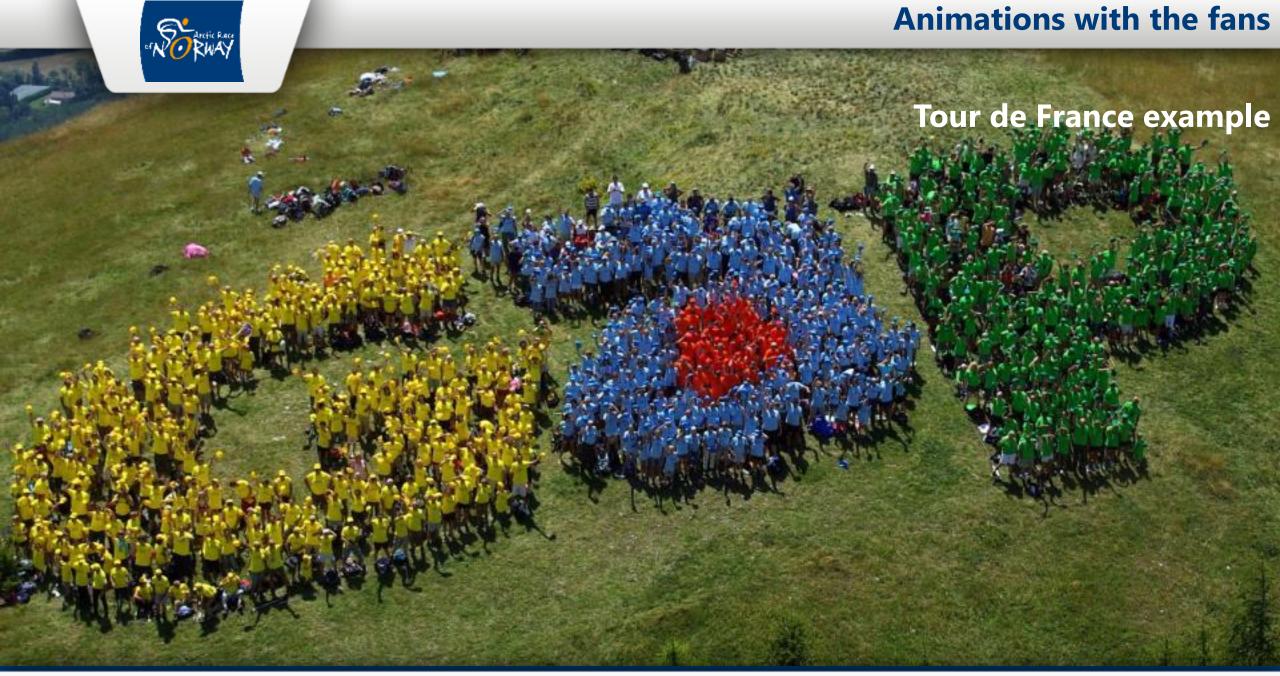




Iconic places & monuments











An example of animation to broadcast on TV

Farmers' competition on the Tour de France

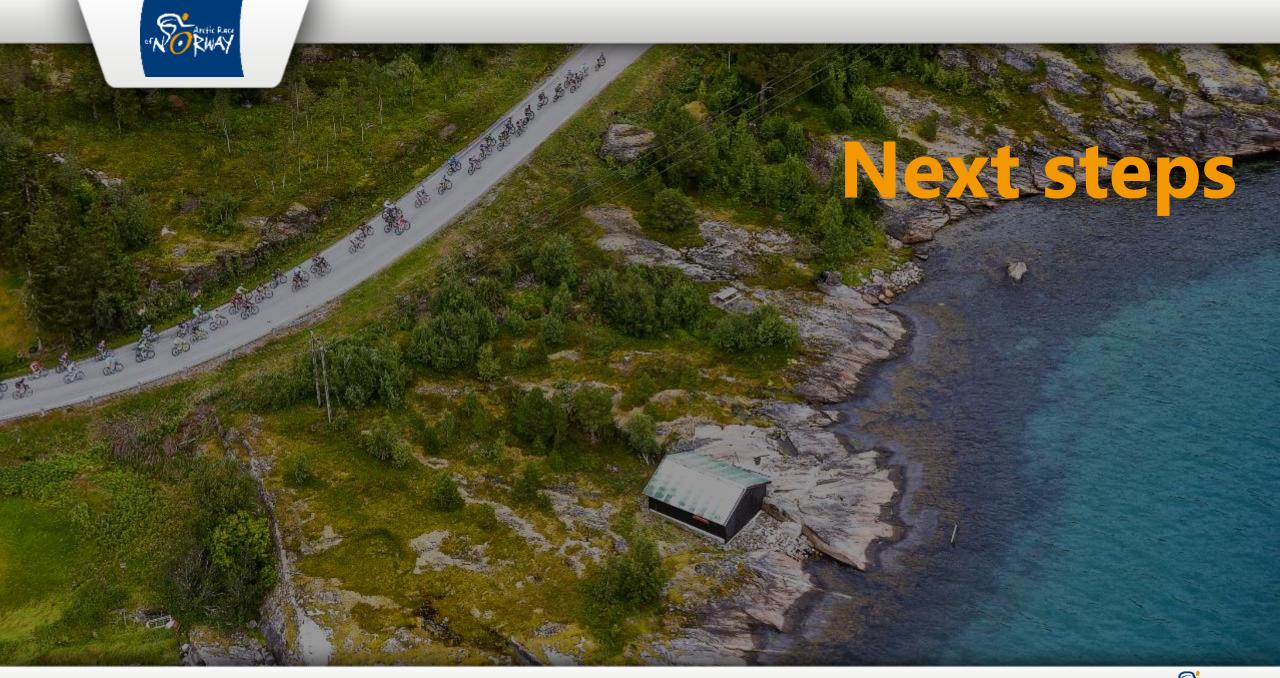


















Press conference in Oslo

Route announcement



Paris-Nice seminar

with all ARN stakeholders



TDY seminar

with all municipalities



Host cities seminar #2

30. May (TBC)



10.-13. August

January

February

Host cities

seminar #1

in Bardufoss

March

April

May

June

July

August

Sites recce (Cycling Dpt):

April: **Start/Finish**

15.-19. May: **Routes checking**

End of May: **Technical Report**





Arctic Race of Norway Seminar on Paris-Nice



From Friday 10th to Sunday 12th of March

General objectives of the Seminar:

- Get to know all ARN stakeholders
- Share latest information about 2017 ARN
- Discuss plans and expectations towards 2017 ARN
- Work together to develop ideas and possible collaborations
- Experience one of the most important professional stage races











09:00 Velko	mmen og prese	entasjon av	deltakerne
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ARN presenterer planene for Arctic Race 2017

Kommunene presenterer status for arbeidet så langt (ca. 5 min hver)

12:30 Lunsj og løsprat

Fauske og Alstahaug kommuner presenterer sine erfaringer fra ARN 2016 13:00 14:00

Innovasjon Norge gir informasjon om sin rolle i Arctic Race 2017

Telenor orienterer om dekning langs løypa

Oppsummering og generelle spørsmål og svar

Gjennomgang av de viktigste elementene i arrangørkontrakten 15:00

Slutt 16:00

09:30

10:30

14:15

14:45

